



## 6084 Z1 CHILD REFORM ANALYSIS STUDY

**Cost Proposal**Firm Name        The Stephen Group, LLC

Include all costs associated with providing the scope of services defined in the RFP.

<b>Phase 1</b>	
Enter the total cost to complete each task. Cost must include all aspects of the services required for each task, including direct costs such as personnel, subcontractors, travel, etc. and indirect costs.	<b>Cost</b>
<b>Task 1 – Project Plan</b>	<b>\$ 12,870.00</b>
<b>Task 2 - Business Process Map</b>	<b>\$ 298,560.00</b>
<b>Task 3 – Recommendations</b>	<b>\$150,000.00</b>

<b>Phase 1 Optional Services: Job Title</b>	<b>Hourly Rate</b>
Managing Director, John Stephen	\$245.00
Senior Consultant, Lindsay Littlefield	\$235.00
Senior Consultant, Dave Destefano	\$235.00
Senior Consultant, Richard Kellogg	\$235.00
Senior Consultant, Will Oliver	\$235.00
Senior Consultant, Brooke Holton	\$235.00
Senior Consultant, Stephen Palmer	\$235.00
Senior Consultant, Nancy Rollins	\$235.00
Senior Consultant, Chris Groeber	\$235.00
Senior Consultant, John Cooper	\$235.00
Senior Consultant, Michael Walker	\$235.00
Senior Consultant, Jason Melancon	\$235.00
Senior Consultant	\$235.00
Research Assistant	\$50.00

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## **OPTIONAL: Phase 2: Implementation**

**The maximum allowable dollar amount on this contract for tasks performed in Phase 2 shall not exceed fifty percent (50%) of the total amount of Phase 1.**

Phase 2 is optional. CFS may elect not to implement any of the recommendations, and/or to competitively procure for the implementation phase. For each recommendation provided in Phase 1: Task 3, CFS may ask awarded bidder to present an implementation Cost Proposal for review and approval. Costs associated with each task will be based on the bidder's proposed hourly rates. Identify key dedicated staff and hourly rates for Phase 2 in table below.

CFS reserves the right to issue a subsequent RFP to implement the recommendations provided in Phase 1.

<b>OPTIONAL: Phase 2 Job Title</b>	<b>Hourly Rate</b>
	\$
Managing Director, John Stephen	\$245.00
Senior Consultant, Lindsay Littlefield	\$235.00
Senior Consultant, Dave Destefano	\$235.00
Senior Consultant, Richard Kellogg	\$235.00
Senior Consultant, Will Oliver	\$235.00
Senior Consultant, Brooke Holton	\$235.00
Senior Consultant, Stephen Palmer	\$235.00
Senior Consultant, Nancy Rollins	\$235.00
Senior Consultant, Chris Groeber	\$235.00
Senior Consultant, John Cooper	\$235.00
Senior Consultant, Michael Walker	\$235.00
Senior Consultant, Jason Melancon	\$235.00
Senior Consultant	\$235.00
Research Assistant	\$50.00

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### Child Welfare Reform Analysis

Hours

Cost

#### Phase One

Project Plan		12,870.0
	54	0
Business Process Mapping	1260	298,560
Recommendations	634	150,000
Total		461,430

Blended rate \$237.00